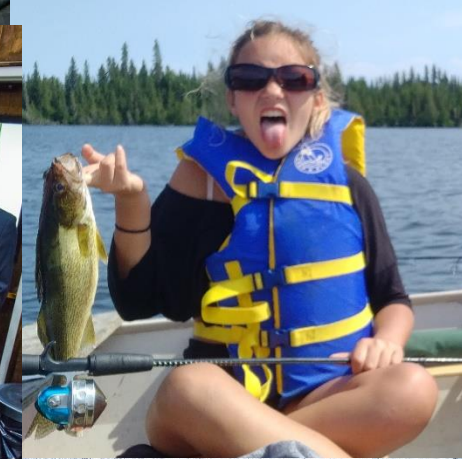




**Economic
Reconciliation:**

**Canada's Competitive
Edge**

JP Gladu, Principal
Mokwateh.com
@jp_gladu





Care

Believe

Do

The Aboriginal

A CCAB PUBLICATION

BUSINESS REPORT

Canadian Council for
**ABORIGINAL
BUSINESS**



CALLING ALL CHAMPIONS

CCAB LAUNCHES STRATEGY TO SUPPLY CHANGE

SUPPLY-SIDE SUCCESS
HOW ABORIGINAL BUSINESSES ADD VALUE



Hollywood should get the facts and show respect to Indigenous peoples

A celebrity with few, if any connections to Canada gets 100 times more coverage than a First Nations chief speaking on behalf of her community.



By **JP Gladu** Contributor

Mon., June 27, 2022 | 4 min. read

“Indigenous folks have a term for outsiders who tell us what to do about development. They are environmental colonizers — unwittingly the inheritors of their destructive predecessors: missionaries, government officials and social engineers, all of whom believed they knew what was best for our people and, paternalists to the core, did not hesitate urging us to follow their lead.”

Using Indigenous peoples as political pawns in resource development is simply wrong



JP GLADU

CONTRIBUTED TO THE GLOBE AND MAIL

PUBLISHED DECEMBER 8, 2021

UPDATED DECEMBER 9, 2021

“We are not in that same situation anymore, owing to the hard work, advocacy and legal battles led by many incredible First Nation, Métis and Inuit leaders, as well as allies that care deeply about the environment and Indigenous rights. There is now a duty to consult and accommodate us when any development that affects our Aboriginal and treaty rights takes place in our traditional territories. While there is still lots of room for improvement, hundreds of our communities have used this as an opportunity to negotiate jobs, contracts, royalties and equity positions in resource development projects.”



The New York Times

WHEN ASKED, A **MAJORITY** OF INDIGENOUS PEOPLE SAID THEY SUPPORT OIL & GAS DEVELOPMENT

53% of Indigenous people polled
support or strongly support oil & gas

*ENVIRONICS POLL: PHONE INTERVIEWS WITH 549 SELF-IDENTIFIED FIRST NATIONS, INUIT OR METIS IN RURAL AREAS OR ON A RESERVE
(URBAN CENTRES NOT INCLUDED), MARCH 25 - APRIL 16, 2021. MOE #7-4-2% 19/20



INDIGENOUS
RESOURCE NETWORK

BUILDING A SUSTAINABLE FUTURE FOR
INDIGENOUS COMMUNITIES

RESOURCE DEVELOPMENT JOBS ARE IMPORTANT TO INDIGENOUS COMMUNITIES

"Urgent" Priorities



Health Care

56%



Resource Development Jobs

55%



Education and Training

53%



Traditional Activities

39%



Governance

36%



Federal Transfers

32%

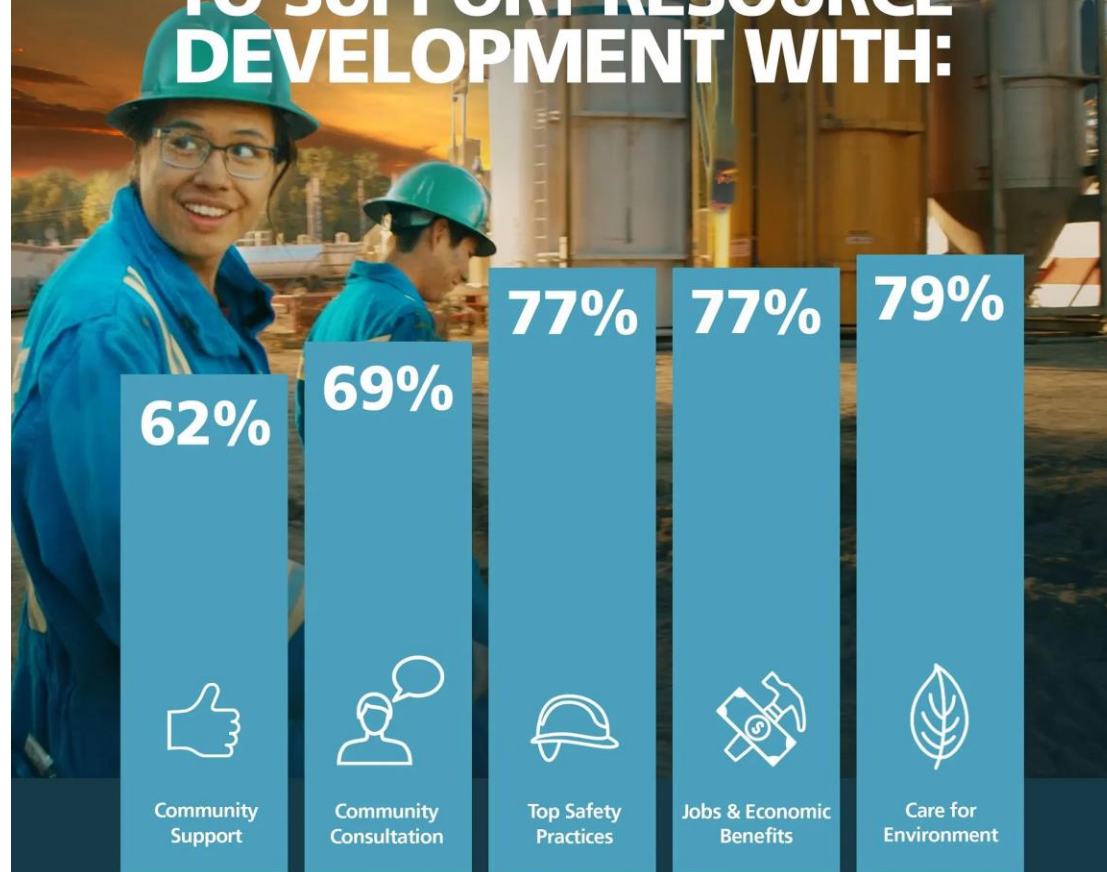
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INDIGENOUS
RESOURCE NETWORK

BUILDING A SUSTAINABLE FUTURE FOR
INDIGENOUS COMMUNITIES

INDIGENOUS PEOPLE ARE **MORE LIKELY** TO SUPPORT RESOURCE DEVELOPMENT WITH:



*ENVIRONICS POLL: PHONE INTERVIEWS WITH 549 SELF-IDENTIFIED FIRST NATIONS, INUIT OR MÉTIS IN RURAL AREAS OR ON A RESERVE (URBAN CENTRES NOT INCLUDED), MARCH 25 -APRIL 16, 2021. MOE: +/- 4.2%, 19/20



INDIGENOUS
RESOURCE NETWORK

BUILDING A SUSTAINABLE FUTURE FOR
INDIGENOUS COMMUNITIES



1,200
to
1,400

Indigenous-owned companies are active in **Canada's forestry** sector.



INDIGENOUS
RESOURCE NETWORK

Sources: NAFA 2018, Canadian Chamber of Commerce 2015
Image Source: Winnipeg Free Press



11,600

Indigenous peoples were **employed by** Canada's forestry sector in 2016



INDIGENOUS
RESOURCE NETWORK

Source - Natural Resources Canada, Image Source - YouTube, Agoke Development Corporation



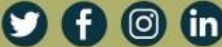
Indigenous management of forest land totals **more than 17 million hectares**, or approximately 7.5% of the total managed forest area in Canada.ⁱⁱ

About 1,400 Indigenous-owned businesses are included in Canada's forest sector. They typically employ between 10 and 30 people, and **many earn revenues of more than \$1 million a year.**ⁱⁱⁱ



Canada's forest sector supports jobs in **more than 400 Indigenous communities**, employing **11,600 Indigenous peoples.**^{iv}

IndigenousResourceNetwork.ca



Sources: National Aboriginal Forestry Association (NAFA), 2020. Fifth Report on Indigenous-held Forest Tenures in Canada 2020. <http://www.nafaforestry.org/pdf/2020/NAFA%20Fifth%20Report%20on%20Indigenous-Held%20Forest%20Tenures%20in%20Canada%202020.pdf>
ⁱ Idem
ⁱⁱ National Aboriginal Forestry Association (NAFA), 2011. Assessment of Market Development Needs of Aboriginal Forest Products Companies. <http://www.nafaforestry.org/pdf/2011/Assessment%20of%20Market%20Dev%20Needs%20of%20Aboriginal%20Forest%20Products%20Companies.pdf>
ⁱⁱⁱ Natural Resources Canada–Canadian Forest Service calculations for Indigenous employment are based on Statistics Canada's 2016 Census of Population.





“ ”

Economic reconciliation is the ability for our people to manage our **lands and resources**, the ability to **say yes or no** if we want a project to go through, the ability to **have equity** in that project...

Sharleen Gale
Chief, Fort Nelson First Nation



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RESOURCE NETWORK

IndigenousResourceNetwork.ca

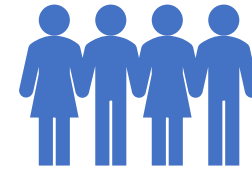
What's needed to compete?



Establishing Affordable
Capital Pools



Indigenous lead in
Environmental Assessments



Empower the Indigenous
Workforce

Buying back Canada: Indigenous investors are no longer small-time players

Indigenous communities are using their resources to buy companies and infrastructure that will generate the money needed to determine their destiny.

By **J.P. Gladu** Contributors

Ken Coates

Sat., April 15, 2023 |  4 min. read

“Indigenous entrepreneurship unfolded slowly, constrained by almost no access to investment capital, non-Indigenous resistance to First Nations, Métis and Inuit businesses, and limited experience in business.

Today, large-scale Indigenous investments are almost routine”



Indigenous Communities and Enbridge Announce Landmark Equity Partnership

September 28, 2022



Hydro One launches partnership model with First Nations on power line construction

Industry-leading 50-50 equity model will advance new large-scale transmission line projects





The Sand
Point First
Nation Story...

Strength,
Resilience &
Reemergence!





Let's not let conflict force us into corners with little viability or creativity.

Rather, let inspiration of the possible drive our collective impact for a sustainable and prosperous future....

Care, Believe, Do!